

The Dance Palace Cultural & Community Center

POINT REYES STATION, CALIFORNIA • DANCEPALACE.ORG



ANNUAL REPORT – FISCAL YEAR 2025/2026

The Dance Palace provides programs and facilities that cultivate a thriving and inclusive community, in which arts and culture are accessible, celebrated, and integral to everyday life in West Marin.





Front cover photo: Campers display their collaborative landscape painting. Top row: Ballet Folklorico dancers before a school performance (photo credit: Maricela Mora). Middle row: Gene Ptak telling stories during summer camp. Bottom row: Bridget Bartholome leads Ballet in the Palace. Following page: Front entrance in full bloom.

Dear Friends,

Over the past year, you showed up for classes, performances, camps, community events, and life's celebrations. You gathered with friends and neighbors, learned something new, listened to music, shared meals, and attended events hosted by one of the dozens of nonprofit organizations that use the Dance Palace as a gathering space. The Dance Palace has been many things to many people and we understand that change is always afoot! As the community center, we remain committed to listening, adapting, and meeting the moment.

We hope you've enjoyed the improvements we made this year to the beautiful building, kitchen, grounds, and new solar system. These updates help preserve the Dance Palace for the future while making it more functional and welcoming.

The resources, relationships, and shared commitment allow the Dance Palace to be here, year after year, creating space for community and culture. We are honored to be with you, 55 years later, in all the ways we gather.

Thank you for showing up!

With gratitude,

Claire Burns

Claire Burns, *Executive Director*

Elizabeth Wells

Elizabeth Wells, *Board President*



TREASURER'S REPORT

The July 2025 through June 2026 fiscal year was a year of significant investment in our home. Building on the momentum of the prior year, the Dance Palace completed a full upgrade to our solar panels and batteries, renovated our kitchen, and continued long-needed improvements to our landscaping and grounds. Together, these projects mean lower utility bills, a safer and more functional kitchen for our classes, events, and rentals, and grounds that better welcome everyone who comes through our doors.

Thanks to strong community and grant support, the Dance Palace ended the year with total income of \$808,356 and total expenses of \$795,598, for net operating income of \$12,758. This exceeds the break-even budget previously approved. That's a smaller surplus than last year, but it's right in line with expectations given the scope of this year's building projects.

It's worth pointing out that these building improvements were funded largely by grants and generous one-time gifts — including the MCE grant that supported the new solar energy system and a grant and donations for the kitchen renovation — rather than out of everyday operating funds. In other words, the Dance Palace invested in itself this year without dipping into the funds that sustain our regular programs, community events, and scholarships.

Community contributions remain the backbone of the Dance Palace, and we are incredibly grateful for your support! This was an exceptional year for individual contributions, including several bequests. As community programming continues to expand, we also saw steady gains in tuition, ticket sales, space rentals, and other program income, all of which are vital revenue streams for subsidizing our program and operating expenses. Grants remain a vital part of how we fund major projects, but the Board continues to focus on strengthening reliable, recurring sources of revenue that support the organization's long-term sustainability.

Looking ahead for the FY2026/2027 budget, with the solar and kitchen projects now complete, the Board has adopted a more conservative budget, projecting total income of \$596,700 and total expenses of \$576,950, for a planned surplus of \$19,750.

As always, the Dance Palace's sustainability rests on this community's generosity and support.

Thank you!

A handwritten signature in blue ink, appearing to read 'Phil Rodoni', written in a cursive style.

Phil Rodoni, *Treasurer*

FISCAL YEAR 2025/2026 — NET OPERATING INCOME

Income — Fiscal Year 2025/2026		
Contributed Income	Individual contributions	\$266,029
Grant Income	Grants from foundations, government entities, etc.	\$240,567
Earned Income	Ticket sales, tuition + rentals	\$191,142
Fundraising & In-Kind	Fundraising events + business partner program, businesses donating goods/ services	\$82,514
Other Income	Product income, IRS retention credit, interest + dividends	\$28,104
Total Income		\$808,356

Expenses — Fiscal Year 2025/2026		
Admin + Management Expenses	Salaries, benefits, office admin expenses, professional sub contractors, license + fees	\$366,121
Facilities Expense*	Building + grounds maintenance, insurance, + capital projects	\$264,333
Programs + Rental Expense	Costs of offering programs classes, scholarships, rental space, etc.	\$115,252
Fundraising + In-kind	Fundraising + in-kind expense	\$49,892
Total Expense		\$795,598

* \$158,101 of these facility expenses have been capitalized as fixed assets and are included in the capital budget. These costs relate to the solar energy system, outdoor stage, and kitchen remodel.

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Mahjong at the Dance Palace



Top row: Ensembles Ballet Folklórico de San Francisco school assembly; West Marin Senior Services Congregate Meal. Middle row: Fruit Bats & Vetiver performance; Church Space performance. Bottom row: Another sold-out concert.

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***Thank you to everyone who gives their
time, talent, and resources to keep our
community strong, vibrant, and
connected.***

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We're always looking for volunteers. Email info@dancepalace.org to lend your time.



Photo: Dance Palace Ballet Folklorico dancers during the Western Weekend Parade 2026.